December 2024

Student of the Market



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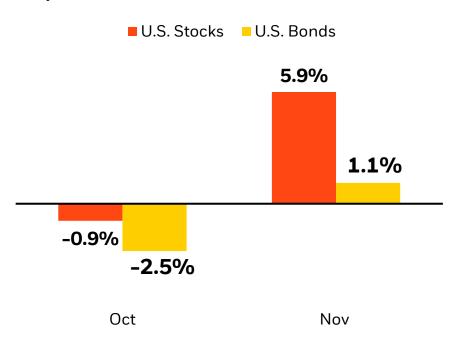
December 2024



Stocks and bonds bounce back in November, with stocks seeing their best month of 2024

Stocks and bonds bounce back in November

Monthly returns, 10/1/2024 - 11/30/2024



November was the best month for stocks since November of last year

Monthly returns, 11/1/2023 - 11/30/2024

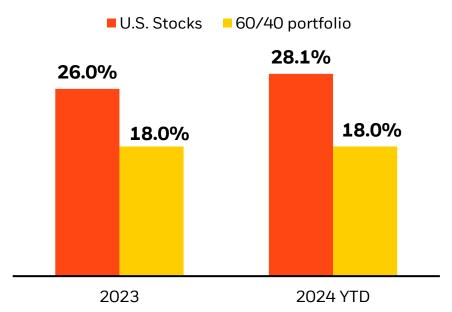
| Month | Stocks | Bonds |
|--------|--------|-------|
| Nov-24 | 5.9 | 1.1 |
| Oct-24 | -0.9 | -2.5 |
| Sep-24 | 2.1 | 1.3 |
| Aug-24 | 2.4 | 1.4 |
| Jul-24 | 1.2 | 2.3 |
| Jun-24 | 3.6 | 0.9 |
| May-24 | 5.0 | 1.7 |
| Apr-24 | -4.1 | -2.5 |
| Mar-24 | 3.2 | 0.9 |
| Feb-24 | 5.3 | -1.4 |
| Jan-24 | 1.7 | -0.3 |
| Dec-23 | 4.5 | 3.8 |
| Nov-23 | 9.1 | 4.5 |

Morningstar as of 11/30/24. U.S. stocks are represented by the S&P 500 TR Index, U.S. bonds represented by the Bloomberg U.S. Agg Bond TR Index. Past performance does not guarantee or indicate future results. Index performance is for illustrative purposes only. You cannot invest directly in the index.

Investors are likely feeling S&P envy again in 2024

The balanced portfolio had another good year, but trailed U.S. stocks by a large margin

1/1/2024 - 11/30/2024



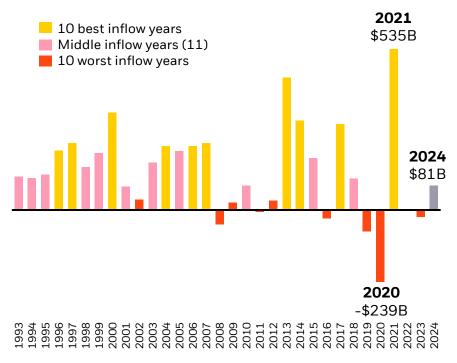
What would the next bear market need to look like for a 60/40 portfolio to catch up to the S&P 500?

| | S&P 500 (growth of \$100k) | 60/40 portfolio (growth of \$100k) | Capture ratio |
|--|----------------------------------|---|------------------|
| Bull market return (10/12/22- 11/30/24) | +74.3% (\$174,300) | +46.9% (\$146,900) | 63% |
| Potential bear market return (hypothetical) | -34% (-\$59,262) | -21.4% (-\$31,437) | 63% |
| Potential overall bull and bear market return | +15% (\$115,038) | +15.5% (\$115,463) | 100.4% |

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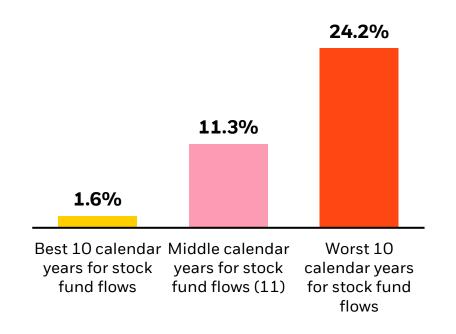
Modest inflows in stock funds YTD 2024 bodes well for stock returns in 2025

Stock mutual fund and ETF flows by year 1/1/1993 - 10/31/2024



U.S. stock performance following different inflow years for stock mutual funds and ETFs

1/1/1993 - 10/31/2024

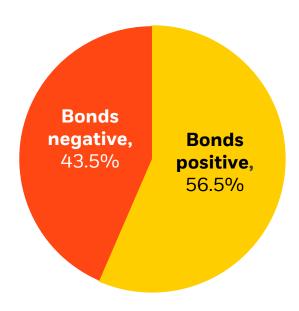


Source: Morningstar as of 11/30/24. Stock mutual funds and ETFs are represented by Morningstar Broad Equity Category. Stock market represented by the S&P 500 Index. **Past performance does not guarantee or indicate future results**. Index performance is for illustrative purposes only. You cannot invest directly in the index.

High stock and bond correlations are more historic than most realize

Stocks have lost money 32% (379 out of 1187) of calendar months since 1926. How have bonds performed in those months?

Monthly returns, 1/1/1926 - 11/30/2024



When stocks have lost money in recent periods, bonds have lost money as well

Past 3 years, 11/1/2021 - 11/30/2024

| Month | Stocks | Bonds | |
|--------|---------------|--------------|--|
| Nov-21 | -0.69 | 0.30 | |
| Jan-22 | -5.17 | -2.15 | |
| Feb-22 | -2.99 | -1.12 | |
| Apr-22 | -8.72 | -3.79 | |
| Jun-22 | -8.25 | -1.57 | |
| Aug-22 | -4.08 | -2.83 | |
| Sep-22 | -9.21 | -4.32 | |
| Dec-22 | -5.76 | -0.45 | |
| Feb-23 | -2.44 | -2.59 | |
| Aug-23 | -1.59 | -0.64 | |
| Sep-23 | -4.77 | -2.54 | |
| Oct-23 | -2.10 | -1.58 | |
| Apr-24 | -4.08 | -2.53 | |
| Oct-24 | -0.91 | -2.48 | |

The last 13 months in which stocks have lost money, bonds have lost as well.

This is the longest streak in history (since 1926); the previous high was 6 months in a row (1994)

Morningstar as of 11/30/24. U.S. stocks are represented by the S&P 500 TR Index from 3/4/57 to 11/30/24 and the IA SBBI U.S. Lrg Stock TR USD Index from 1/1/26 to 3/4/57, U.S. bonds represented by the IA SBBI US Gov IT Index from 1/1/26 to 1/3/89 and the Bloomberg U.S. Agg Bond TR Index from 1/3/89 to 11/30/24. **Past performance does not guarantee or indicate future results. Index performance is for illustrative purposes only.** You cannot invest directly in the index.

Small caps bounced in November, but we have seen this before

Small caps rallied in November

1/1/2024 - 11/30/2024



November 2024 was only the 19th best month for small caps since 1979

1/1/1979 - 11/30/2024

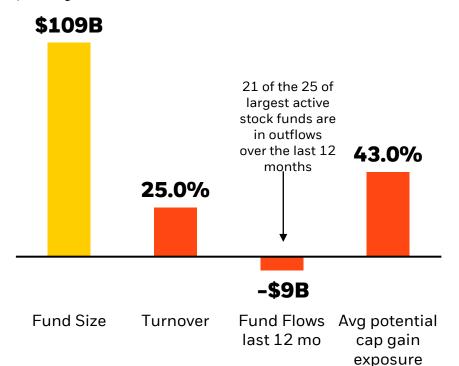
| Best 20 months for small cap performance | | 1 year performance following | | | |
|--|---------|------------------------------|---|---------|------------|
| Month | S&P 500 | Small Caps | | S&P 500 | Small Caps |
| Nov-20 | 10.9 | 18.4 | | -14.6 | -18.5 |
| Feb-00 | -1.9 | 16.5 | | -16.1 | -3.6 |
| Apr-09 | 9.6 | 15.5 | | 15.6 | 25.8 |
| Oct-11 | 10.9 | 15.1 | | 19.3 | 30.1 |
| Oct-82 | 11.5 | 14.4 | 1 | 4.7 | -8.2 |
| Apr-20 | 12.8 | 13.7 | | 15.6 | -5.8 |
| Jan-85 | 7.8 | 13.2 | | 18.7 | 5.7 |
| Sep-10 | 8.9 | 12.5 | | 18.0 | 13.4 |
| Dec-23 | 4.5 | 12.2 | | ? | ? |
| Aug-84 | 11.0 | 11.8 | | 28.4 | 17.3 |
| Jan-87 | 13.5 | 11.6 | | 16.6 | 25.0 |
| Dec-99 | 5.9 | 11.3 | | -12.2 | 4.8 |
| Jan-19 | 8.0 | 11.2 | | 18.4 | 20.0 |
| Jul-80 | 7.0 | 11.2 | | -11.5 | -18.8 |
| Feb-91 | 7.2 | 11.2 | | 10.6 | 13.2 |
| Nov-16 | 3.7 | 11.2 | | 7.3 | 1.9 |
| May-97 | 6.1 | 11.1 | | 21.8 | -9.3 |
| Oct-22 | 8.1 | 11.0 | | 36.4 | 26.8 |
| Nov-24 | 5.9 | 11.0 | | ? | 3 |
| May-03 | 5.3 | 10.7 | | 6.3 | 4.7 |
| Avg | 7.8 | 12.7 | | 10.2 | 6.9 |

Source: Morningstar as of 11/30/24. Small cap stocks represented by the Russell 2000 TR Index, Large cap stocks are represented by the S&P 500 TR Index. **Past performance does not guarantee or indicate future results**. Index performance is for illustrative purposes only. You cannot invest directly in the index.

Largest equity mutual funds have potential capital gain distribution challenges

Average of the top 25 largest stock mutual funds

Top 25 largest active mutual funds, as of 11/30/2024



Why Gains + Turnover + Outflows Set Up Capital Gains Distributions

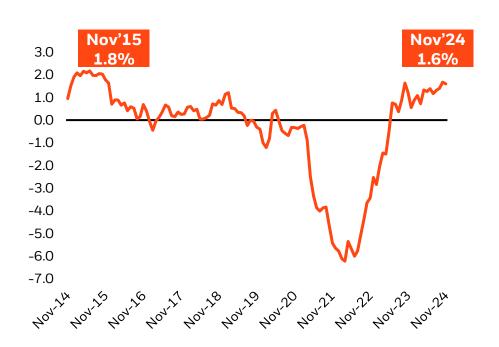
- Unrealized gains: Large stock market gains create large amounts of unrealized gains embedded in mutual funds (almost half the funds today, 43%).
- Selling stocks to meet redemptions or reposition portfolio: A Mutual Fund that has outflows has to sell stocks in order to meet redemptions, often triggering capital gains distributions.
- Remaining shareowners bear the burden: A mutual fund shrinking due to redemptions also amplifies the tax consequence for remaining shareowners.

Source: Morningstar as of 11/30/24. Equity mutual funds are represented by the Morningstar Broad Equity category, oldest share class only. **Past performance does not guarantee or indicate future results.** Index performance is for illustrative purposes only. You can not invest directly in the index.

Real yield (inflation-adjusted) for bonds is back and at the highest level since 2015

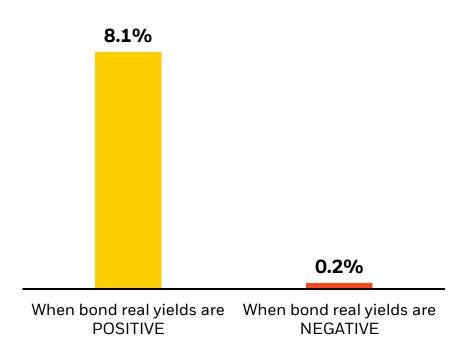
Real yields for the 10-year U.S. Treasury bond

10-year Treasury minus inflation rates, 11/1/14 - 10/31/24



Bonds have historically performed significantly better when real yields are positive

Average annual returns over following 12 months, since 1976



Source: Morningstar and the St Louis Federal Reserve as of 11/30/24...U.S. bonds represented by the Bloomberg U.S. Agg Bond TR Index. Inflation represented by the annual consumer price index. Past performance does not guarantee or indicate future results. Index performance is for illustrative purposes only. You cannot invest directly in the index.

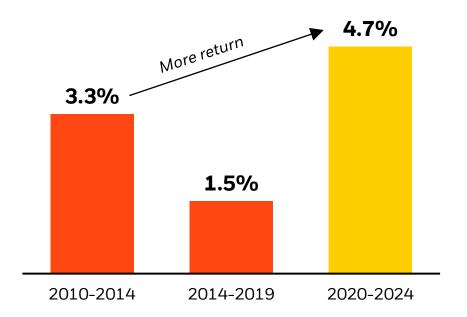
Alternative mutual funds generating more return and better diversification today

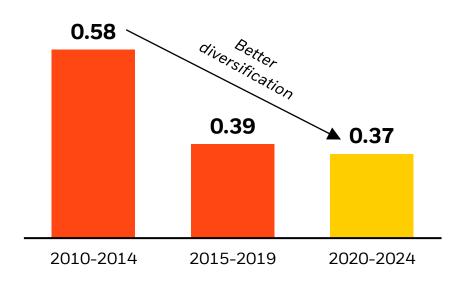
Alternative mutual funds have seen better performance vs. 10+ years ago...

Average annual decade-to-date returns as of 11/30/24

...While correlations to stocks have declined in recent years

Average annual decade-to-date correlation as of 11/30/24





Morningstar as of 11/30/24. Alternative mutual funds are represented by the Morningstar Broad Alternatives Category, oldest share class only. **Past performance does not guarantee or indicate future results. Index performance is for illustrative purposes only.** You cannot invest directly in the index.

Student of the Market: December 2024

| Returns as of 11/30/24 | 1-Year Return | 5-Year Average Annual Return | 10-Year Average Annual Return |
|------------------------------------|------------------|---------------------------------|----------------------------------|
| S&P 500 TR USD | 33.89 | 15.77 | 13.35 |
| Bloomberg US Agg Bond TR USD | 6.88 | -0.01 | 1.52 |
| IA SBBI US IT Govt TR USD | 6.90 | 0.51 | 1.49 |
| IA SBBI US Large Stock TR USD Ext | 33.89 | 15.77 | 13.35 |
| Russell 2000 TR USD | 36.43 | 9.90 | 9.05 |
| US BLS CPI All Urban NSA 1982-1984 | 2.60 | 4.17 | 2.89 |

Source: Morningstar as of 11/30/24. Past performance is no guarantee of future results. Index performance is shown for illustrative purposes only. You cannot invest directly in an index.

Index Definitions:

- The S&P 500 TR Index is an unmanaged index that is generally considered representative of the U.S. stock market on a total return basis. Included are the largest 500 stocks by market cap.
- The IA SBBI IT US Large Stock TR Index is an unmanaged index that is generally considered representative of the historical U.S. stock market on a price return basis prior to the inception of the S&P 500 TR Index in 1970.
- The Bloomberg U.S. Agg Bond TR Index is an unmanaged index that is generally considered representative of the U.S. bond market on a total return basis.
- The IA SBBI IT Govt TR Index is an unmanaged index that is generally considered representative of the historical U.S. bond market on a total return basis prior to the inception of the
- The Russell 2000 TR Index is an unmanaged index that is generally considered representative of the 2,000 largest stocks in the entire U.S. stock market on a total return basis.
- The US BLS CPI All Urban NSA 1982-1984 Index is an unmanaged index that is generally considered representative of the U.S. inflation rate on a non-seasonally adjusted basis.

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